



# Conchylum Investment Fund COOP U.A

*A brief introduction*



# The Founders

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- **Dr. Ernesto Mazzoli**  
Italian citizen, initially educated as veterinarian (Milan, Utrecht, Vienna) who has developed into an Advanced Researcher who has been leading and/or involved in major research projects in amongst others biopharma (e.g. also cancer), water pollution etc.
- **Ir. Alex Jaminon RC**  
Dutch citizen, with a broad international business experience in the chemical industry in finance, business restructuring, strategy deployment, M&A, Marketing consultancy and Governance / Risk Management.

# The reasoning for establishing the Fund

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- Many unique innovative technologies are emerging which could have mid-long term a significant important impact in relevant sectors for the future.
- Meanwhile, it was noticed that the banking sector has become more and more risk averse and has become lesser a main financier for unique innovative technology companies (certainly in their early stage) while the VC/PE type of financiers in many cases are having a relative short-term investment period (4-5 years). Situations not in favor of companies needing long-term financing!
- Given our different backgrounds, we concluded that this mix could be a sound base for initiating an Investment Fund with as ***main mission to support unique innovative technology companies.***

# In short: Its history

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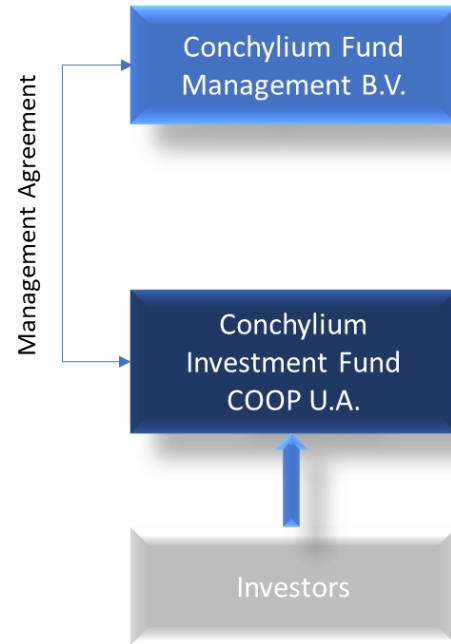
- Initially Mater Investments was established as per March 2019 to act as investor;
- It emerged that our legal structure was not at par to execute our investment objectives;
- A different, formal Investment Fund legal structure (as common in The Netherlands) was required.

# In short: Conchylum Investment Fund

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- January 2020: Selection of specialized law- and notary office in Amsterdam
- February 2020: Start of preparing all relevant legal documentation
- April 2020: Incorporation of Conchylum Fund Management B.V.
- July 2020: Incorporation of Conchylum Investment Fund COOP U.A.  
Application to Authorities Financial Markets for Fund registration
- September 2020: AFM granted registration  
All relevant bank account established  
Company Compliance Checklist defined  
Customer Due Diligence Policy defined
- Q4-2020 Target for first closing ....However

# Fund structure and current status



## Fund structure

- Conchylum Fund Management BV (CFM) will be managing the Conchylum Investment Fund COOP U.A.
- CFM will as of first closing start establishing its organization with e.g. (Sector) Investment Mangers, supported by Financial and Compliance staff
- An Investment Committee will be installed and be responsible for approving individual investments

## Investors

- The candidate investors into the Conchylum Investment Fund are international parties with a long-term investment horizon
- It is anticipated that this will be a limited number of investors

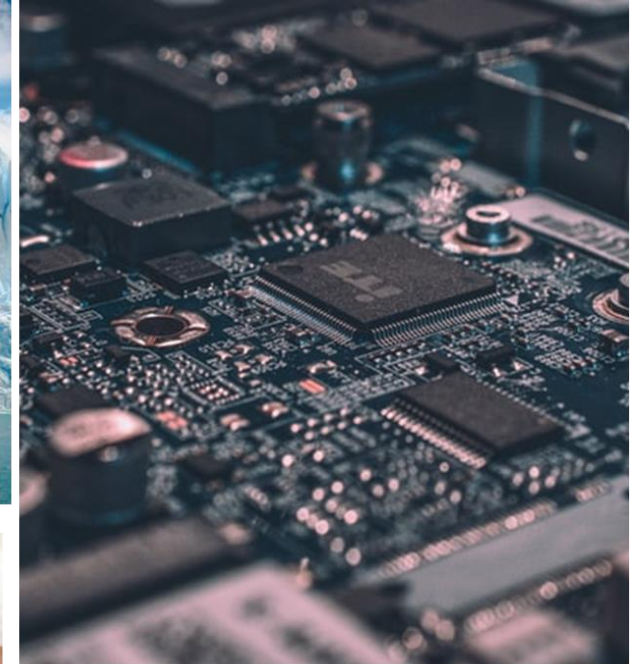
## Status

- Conchylum Fund Management B.V. as well as the Conchylum Investment Fund COOP U.A. have been incorporated and registered at the Dutch Chamber of Commerce
- Registration with the Dutch Authorities Financial Markets (AFM) has taken place
- A First closing is hampered by COVID. However, we expect still a first closing during Q1-2021 intended ramping up its fund size thereafter.

# The Fund - Introduction

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- Main purpose of Conchylum Investment Fund is to support innovative start-ups, scale-ups and growth companies to realize their ambitions
- Conchylum focuses on investments that address some of the most important global megatrends:
  - Climate Change
  - Rise of Technology
  - Demographic Change
  - Rapid Urbanization



# Investment focus areas



Agro-, Food and  
Foodsupply



Water- and  
Waterrecycling



Environment &  
Circularity



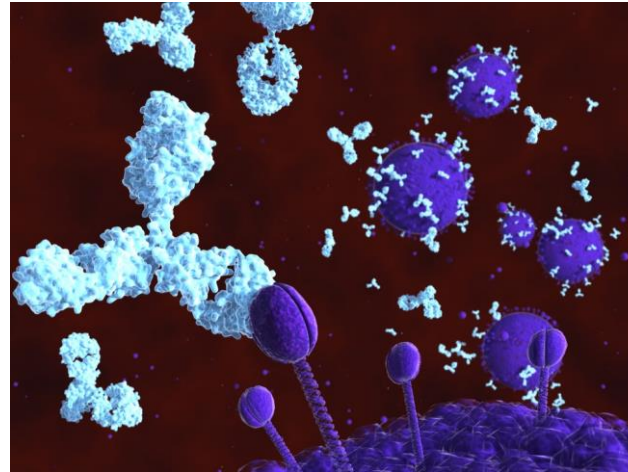
Renewable  
Energy



Deep Tech



Health /  
BioPharma





# Fund Investment Strategy

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We invest in (i) privately-held start-ups, scale-ups and growth companies, (ii) listed companies and (iii) VC investment funds

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Our investments will be in the following ranges: EUR 0.5-5m for start-ups, EUR 5-20m for scale-ups, EUR 15-30m for fund-to-fund investments, and EUR 25-50m for companies in need of growth capital

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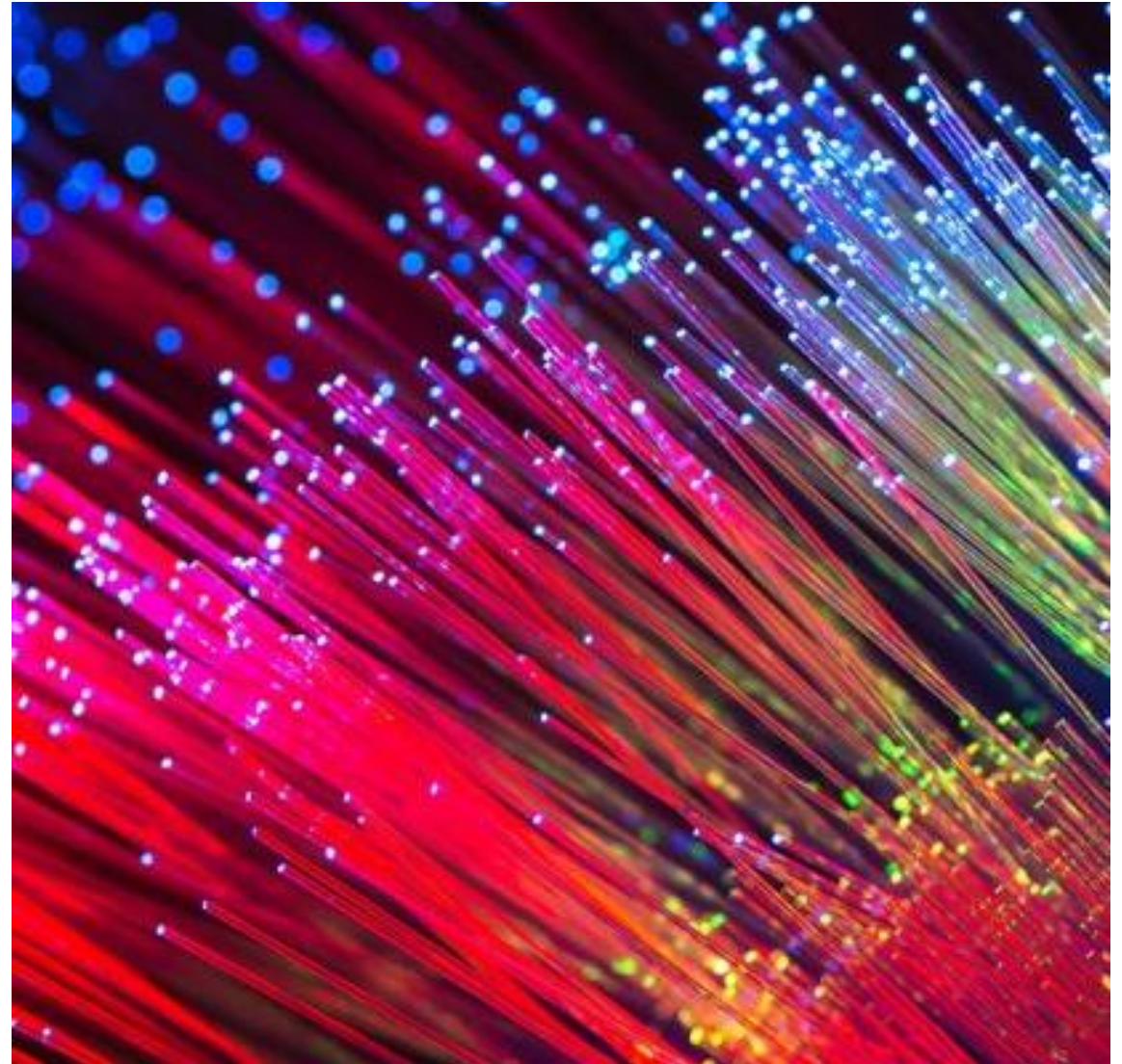
We accelerate success by investment and network



# Fund Investment Strategy

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- Regional investment focus is Europe and initially primarily The Netherlands
- Key criteria for investments:
  - Technology / Innovation impact in the mid-to-long term
  - Company leadership (for direct investments in non-listed companies)
  - Financial outlook in the mid-to-long term
- Investment instruments:
  - Equity (preferred)
  - Convertible loans



# Conchylum Investment Fund: Backing

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- While we seek returns in the mid-to-long-term, we don't view ourselves as a pure-play financial investor but as a strategic and non-speculative investor.
- We will leverage our extensive network for the benefit of its portfolio companies and their path-to-market
- We have access to a network of international organizations that share Conchylum's vision and understand that for these type of game-changing investments a mid-to-long-term investment horizon is required

